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- ◆ We were very pleased to hear that Capt. Larry Hereth, currently the Captain of the Port at MSO San Francisco, was selected for promotion to Admiral. Capt. Hereth is very deserving of the position, and we have enjoyed working with him over the years. As you may know, Capt. Hereth is the person that came to SCAA with the desire of starting the Partnership Action Team ("PAT"), and we're proud of the fact that this endeavor still continues - in good part due to Capt. Hereth's commitment and enthusiasm. ***We wish Capt. Hereth fair seas and the best of luck!***
- ◆ Complete Environmental Products ("CEP"), headquartered in Houston, Texas recently announced the acquisition of SPILKLEEN, headquartered in Toronto, Ontario, Canada. CEP is a vertically integrated master distributor of environmental sorbent products and secondary containment, and SPILKLEEN has been the exclusive Canadian distributor for CEP over the past four years. Through the acquisition, CEP is better positioned to serve its customers, which increasingly have crossed over borders and are also expanding into the Canadian marketplace. SPILKLEEN will benefit from the financial strength of CEP, which will help them expand and allow them to combine marketing efforts with CEP. SPILKLEEN has locations in Toronto, Montreal, Calgary, New Foundland, Nova Scotia, and Vancouver. CEP has distribution centers in Houston, Atlanta, New Orleans, New Jersey, Los Angeles, and opening soon in Chicago. For more information, contact CEP's Chad Clay at 1-713-921-7900, e-mail cclay@cepsorbents.com.
- ◆ In case you haven't seen it, there is a very nice article about the Marine Spill Response Corp. ("MSRC") and its president, Steve Benz, in this month's edition of "The Maritime Executive". It is articles like these that help the general public to recognize and acknowledge the efforts of our industry and profession in maintaining response readiness and protecting the environment.
- ◆ The latest annual pollution prevention survey of the International Salvage Union ("ISU") reports that members of the group salvaged some half a million tonnes of potential pollutants during the 2001 calendar year. Emergency assistance was provided by ISU members to 247 vessels, recovering 340,413 tonnes of crude oil, 60,476 tonnes of various chemicals, 72,911 tonnes of other pollutants, and 65,273 tonnes of bunkers. There were nineteen salvage operations involving tankers during 2001, and the number of casualties involving ship-to-ship transfers numbered fifteen. (Source: *International Tug & Salvage*) ***Wouldn't it be interesting***

for SCAA to conduct a similar survey of its membership, and generate an annual report showing the results of our cumulative response efforts? We'd be interested to know whether our contractor members would be interested in completing a year-end survey asking questions pertaining to response activities. Send us your comments/feedback on this via fax (1-313-849-1623) or e-mail (mikes@scaa-spill.org).

- ◆ This week, Sorbent Products Company ("SPC") announced the availability of its 2002 Product Catalog, which features 22 new products for a variety of new markets and new applications. It features over 120 products in all, more than 50% of which are less than five years old. The

catalog also celebrates SPC's 25th anniversary in the sorbent products industry. For a copy of the catalog, contact SPC at 1-800-333-7672, or send e-mail to Ms. Jacquelyn Cho at choj@sorbentproducts.com. ***Our sincere congratulations to SPC on celebrating their 25-year anniversary! Editor's Note: Dick Glancy, who started SPC, helped to form OSCAA, now SCAA.***

- ◆ ***Some Homeland Security News . . .*** This week, President Bush released the National Strategy for Homeland Security, which can be found on-line at www.whitehouse.gov/homeland/book/nat_strat_hls.pdf and is aimed at preventing terrorist attacks, reducing vulnerability, and minimizing damage. In addition, the House Select Committee on Homeland Security conducted another hearing on the establishment of the proposed new department. Various Committee members and other members of Congress, many of which spoke in favor of organizing the Department of Homeland Security, made testimonies. The General Accounting Office testified at the hearing, and its testimony – entitled “Homeland Security: Critical Design and Implementation Issues” – can be found on-line at www.gao.gov/new.items/d02957t.pdf. (Source: *Maritime Items*)
- ◆ The U.S. Department of Transportation issued a press release this week announcing that John Magaw has resigned his position as Under Secretary of Transportation for Security, and that Secretary Mineta has named Admiral Loy – who retired as Commandant of the U.S. Coast Guard earlier this year - as his replacement. In this position, Admiral Loy will serve as the head of the Transportation Security Administration. (Source: *Maritime Items*)
- ◆ In a recent press release, the Maritime Administration announced that Doris Bautch had been named Director of the Maritime Administration's Great Lakes Region. She is the first woman to head any of MARAD's five regional offices. (Source: *Maritime Items*)
- ◆ Not too long ago, the enforceability of a contract entered into over the Internet was a significant question. With the advent of new legislation, such as the federal E-Sign Act and the state Uniform Electronic Transactions Act, the question of enforceability had diminished substantially, but it's important to remember that while electronic agreements may be enforceable in principal, not all may be enforceable in practice. Following are some things you can do to ensure that an electronic agreement is enforceable: (1.) Make sure the transaction is one that can be conducted electronically. (2.) Display all the terms of the contract. (3.) Require users to take some action that will unambiguously indicate their acceptance. (4.) Keep evidence of the user's acceptance. (5.) Allow the user to download and print the agreement. (Source: *Intellectual Property & Technology Law Update*)
- ◆ ***Work/Life/Health:*** For many managers, mentoring employees is often a time-consuming proposition. To successfully mentor employees, managers must create the time to do it, and not just “find” the time. By using the “15-5-10” formula, many managers have made mentoring possible. Here's how: **15.** Make a list of your routine, daily activities, and rank them in order of importance. Isolate the bottom 15 percent. **5.** If you eliminate 15 percent of your tasks, you'll gain more than one hour a day. Delegate those tasks to employees, and use 5 percent of the time you save monitoring their progress. **10.** Devote the remaining 10 percent of your saved time to mentoring employees. By using the “15-5-10” formula, managers won't feel like they are losing time because of mentoring activities, and will realize that they are using a policy of delegation to actually create free time. (Source: *Team Management Briefings*)
- ◆ ***Quote of the Week:*** “When you face your fear, most of the time you will discover that it was not really such a big threat after all. We all need some form of deeply rooted, powerful motivation -- it empowers us to overcome obstacles so we can live our dreams.” – Les Brown, *American Speaker, Author, Trainer, and Motivational Lecturer*